



# Aviation Leasing and Finance

## Professional Diploma

### Why this Programme is for You

Ireland is at the forefront of aircraft leasing and finance, with Irish-based lessors managing more than 50 percent of leased aircraft worldwide.

The KBS Professional Diploma in Aviation Leasing and Finance is the first Level 9 university-accredited course in Ireland that is tailored to the aviation leasing sector. Industry-led and supported by the Aviation Skillnet Network, the programme offers invaluable sector knowledge and insights via modules taught by industry experts and highly-regarded UL academics.



### Professional and Personal Gain

After completing the Professional Diploma in Aviation Leasing & Finance, you will have a strong understanding of the financial, regulatory, legal and technical issues related to the aviation industry with particular emphasis on leasing and financing activities. You will also have an appreciation of the aviation industries unique financial, risk and operational factors that influence the performance of Aviation companies.

### Candidate Profile and Requirements

This programme seeks to recruit those with a 2.2 honours primary degree and three to five years of experience in the aviation and/or related industries. The course board may (at its own discretion) accept applicants with fewer qualifications where there is stronger evidence of prior learning and Experience. The programme will appeal to personnel already working in the leasing sector who seek to upskill and broaden their knowledge; technical aviation personnel requiring leasing business knowledge and skills; and those working in the finance/legal/insurance sectors seeking to move their careers into the leasing sector. Applicants may be interviewed.

The KBS Professional Diploma in Aviation Leasing and Finance is delivered through online study via the University of Limerick online learning platform and through on campus workshops. Programme credits are 30 with a 15 to 20 hour workload per semester week.

**Discipline and time management are strengths I have developed since doing this course, it has definitely helped me a lot in my work and personally. If you're thinking about it at all, go for it, 100%, you won't regret it**

Jamie Judge, Managing Director, Aviation Logistic Solutions

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Professional Diploma

NFQ Level 9  
Minor Award  
1 Year  
Part-Time  
Blended

## Our Learning Approach

The KBS Professional Diploma in Aviation, Leasing and Finance programme is designed to offer busy professionals a flexible, stress-free learning environment for maximum engagement. The programme is delivered in a blended format offering students the optimal balance between online learning and in-person lecturer and class support, learning is enabled through extensive interaction with fellow professionals, leading academics and industry practitioners. Interactive workshops and self-directed study sessions help you develop your individual strengths and expand your practical skills.

Modules run in sequence, giving you the opportunity to engage with other industry professional learners, share learning experiences, and reflect on new knowledge gained and its impact. Our experiential approach enhances your potential for success and achieving long-term career goals.

## Funding Details

Partial funding is available (on a limited basis) to eligible member companies of the Aviation Skillnet Network, once prospective students meet the eligibility criteria set out for this programme.

## Course Content

### Semester 1 Module 1

#### **Air Transportation Characteristics:**

Gain an appreciation and analysis of the air transport industry structure and an insight into the key elements that shape today's air transport system. Develop an understanding of the direction and scope of the multifaceted airline business and learn to effectively manage the complex aviation industry.

### Semester 1 Module 2

#### **Integrated Risk Management:**

Develop your understanding of both current best practice and emerging developments in Airline Risk Management, Aircraft Financing and Investment and Aircraft Asset Management. Explore the modern airline as a corporate entity and aircraft as strategic assets of the airline (which must be financed, valued and managed to maximise shareholder value).

### Semester 1 Module 3

#### **Aircraft Leasing:**

*Delivered oncampus over two days.*

Gain a thorough and systematic understanding (delivered by industry-leading experts) of the important aspects of aircraft leasing. Develop a comprehensive appreciation of why the financing mechanism has become a core competency when acquiring aircraft in this intensive four-day workshop.

### Semester 2 Module 4

#### **Fleet Planning:**

*Delivered oncampus over two days.*

Develop an understanding of the specialist skills required for risk management roles within financial institutions and industrial corporations; gain an in-depth knowledge of market, credit, operational political and corporate governance risk.

### Semester 2 Module 5

#### **Corporate Airline Finance:**

Explore key aspects of jet aeroplane fleet planning, focusing on the aircraft product and its performance capabilities. Gain a basic understanding of the key decision criteria for aircraft fleet planning.

### Semester 2 Module 6

#### **Legal Aspects of Aviation Leasing & Finance:**

Gain an introductory overview to the essential legal issues related to the Aviation Leasing and Finance sector. Develop an understanding of the legal framework that governs the financing and leasing of aircraft and engines.

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